

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2013 (Based on Japanese GAAP)

February 7, 2014

Company name GOLDWIN INC.
 Stock exchange listing Tokyo
 Stock Code 8111 URL <http://www.goldwin.co.jp>
 Representative President and Representative Director Akio Nishida
 Director, Senior Managing Officer, Executive
 Inquiries General Manager, General Administration Kiyoto Futatsukawa TEL 03-3481-7203
 Headquarters
 Scheduled date to file Quarterly Securities Report February 14, 2014
 Scheduled date to commence dividend payments -
 Preparation of supplementary material on quarterly earnings no
 Holding of quarterly earnings performance review no -

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2013 (from April 1, 2013 to December 31, 2013)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2013	40,631	3.5	2,230	3.5	3,186	10.7	2,852	10.1
Nine months ended December 31, 2012	39,275	10.6	2,155	38.2	2,877	5.5	2,591	3.4

	Net income per share	Diluted net income per share
	Yen	Yen
Nine months ended December 31, 2013	48.44	-
Nine months ended December 31, 2012	44.15	43.94

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2013	53,966	25,217	46.6
As of March 31, 2013	45,176	21,433	47.2

2. Cash dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2013	-	0.00	-	6.00	6.00
Year ending March 31, 2014	-	0.00	-		
Year ending March 31, 2014 (Forecast)				8.00	8.00

3. Forecast for the year ending March 31, 2014 (from April 1, 2013 to March 31, 2014)

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	54,000	2.8	2,100	10.4	3,900	23.1	2,950	11.8	50.02

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2013
(changes in specified subsidiaries resulting in the change in scope of consolidation): no
- (2) Application of special accounting for preparing quarterly consolidated financial statements: no
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections
- Changes in accounting policies due to revisions to accounting standards and other regulations: no
 - Changes in accounting policies due to other reasons: no
 - Changes in accounting estimates: no
 - Restatement of prior period financial statements after error corrections: no

(4) Number of issued shares

Total number of issued shares at the end of the period (including treasury stock)

As of December 31, 2013	59,560,218 shares	As of March 31, 2013	59,393,218 shares
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Number of shares of treasury stock at the end of the period

As of December 31, 2013	586,730 shares	As of March 31, 2013	645,169 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2013	58,884,602 shares	Nine months ended December 31, 2012	58,696,462 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2013	As of December 31, 2013
Assets		
Current assets		
Cash and deposits	4,606	11,338
Notes and accounts receivable-trade	11,090	12,225
Merchandise and finished goods	9,057	8,326
Work in process	78	84
Raw materials and supplies	637	664
Other	1,239	904
Allowance for doubtful accounts	(8)	(7)
Total current assets	26,701	33,536
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	1,682	1,632
Land	755	757
Other, net	1,303	1,208
Total property, plant and equipment	3,741	3,598
Intangible assets		
Right of trademark	77	49
Other	782	644
Total intangible assets	860	694
Investments and other assets		
Investment securities	9,841	12,134
Guarantee deposits	2,114	2,147
Other	2,244	2,173
Allowance for doubtful accounts	(326)	(318)
Total investments and other assets	13,873	16,136
Total noncurrent assets	18,475	20,429
Total assets	45,176	53,966

(Millions of yen)

	As of March 31, 2013	As of December 31, 2013
Liabilities		
Current liabilities		
Notes and accounts payable-trade	11,037	14,418
Short-term loans payable	1,028	5,650
Current portion of bonds	36	20
Current portion of long-term loans payable	1,398	1,251
Income taxes payable	268	179
Provision for bonuses	660	367
Provision for sales returns	507	568
Other	2,916	2,888
Total current liabilities	17,853	25,343
Noncurrent liabilities		
Long-term loans payable	1,982	1,505
Provision for retirement benefits	2,351	526
Other	1,555	1,372
Total noncurrent liabilities	5,889	3,404
Total liabilities	23,742	28,748
Net assets		
Shareholders' equity		
Capital stock	7,041	7,079
Capital surplus	3,719	3,754
Retained earnings	11,602	14,101
Treasury stock	(278)	(246)
Total shareholders' equity	22,085	24,689
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	300	418
Deferred gains or losses on hedges	(20)	(2)
Foreign currency translation adjustment	(1,051)	35
Total accumulated other comprehensive income	(770)	451
Subscription rights to shares	60	-
Minority interests	59	76
Total net assets	21,433	25,217
Total liabilities and net assets	45,176	53,966

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2012	Nine months ended December 31, 2013
Net sales	39,275	40,631
Cost of sales	22,394	23,350
Gross profit	16,880	17,280
Provision for sales returns	122	60
Gross profit-net	16,758	17,220
Selling, general and administrative expenses	14,602	14,989
Operating income	2,155	2,230
Non-operating income		
Interest income	13	11
Dividends income	41	43
Equity in earnings of affiliates	841	1,034
Other	83	60
Total non-operating income	979	1,150
Non-operating expenses		
Interest expenses	146	113
Loss on sales of notes payable	41	45
Other	70	36
Total non-operating expenses	258	195
Ordinary income	2,877	3,186
Extraordinary income		
Gain on sales of noncurrent assets	0	1
Gain on donation of noncurrent assets	26	-
Gain on reversal of subscription rights to shares	-	39
Other	1	1
Total extraordinary income	28	42
Extraordinary loss		
Loss on disposal of noncurrent assets	8	0
funeral expenses	25	-
Loss on revision of retirement benefit plan	-	70
Loss on closing of stores	-	38
Other	2	8
Total extraordinary losses	35	118
Income before income taxes and minority interests	2,869	3,109
Income taxes-current	263	233
Income taxes-deferred	(4)	3
Total income taxes	259	236
Income before minority interests	2,610	2,872
Minority interests in income	19	20
Net income	2,591	2,852

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2012	Nine months ended December 31, 2013
Income before minority interests	2,610	2,872
Other comprehensive income		
Valuation difference on available-for-sale securities	(128)	117
Deferred gains or losses on hedges	(5)	18
Foreign currency translation adjustment	(6)	164
Share of other comprehensive income of associates accounted for using equity method	262	922
Total other comprehensive income	121	1,222
Comprehensive income	2,732	4,095
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	2,713	4,074
Comprehensive income attributable to minority interests	19	20