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MEMBERSHIP
May 14, 2025

**Consolidated Financial Results
for the Year Ended March 31, 2025
(Based on Japanese GAAP)**

Company name:	Goldwin Inc.
Stock exchange listing:	Tokyo
Securities code:	8111
URL:	https://about.goldwin.co.jp/eng/
Representative:	Takao Watanabe, President and Representative Director
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Scheduled date of annual general meeting of shareholders:	June 25, 2025
Scheduled date to commence dividend payments:	June 10, 2025
Scheduled date to file Securities Report:	June 24, 2025
Preparation of supplementary material on financial results:	Yes
Holding of financial results meeting:	Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	132,305	4.3	21,905	(8.1)	30,806	(5.5)	24,444	0.7
March 31, 2024	126,907	10.3	23,847	8.9	32,601	16.1	24,281	15.7

Note:	Comprehensive income	Year ended March 31, 2025:	¥23,865 million	[(13.2)%]
		Year ended March 31, 2024:	¥27,493 million	[21.5%]

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
Year ended	Yen	Yen	%	%	%
March 31, 2025	545.97	—	23.2	21.1	16.6
March 31, 2024	539.09	—	27.0	25.1	18.8

Reference:	Share of profit (loss) of entities accounted for using equity method
	Year ended March 31, 2025: ¥8,446 million
	Year ended March 31, 2024: ¥8,477 million

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2025	150,877	111,203	73.2	2,489.98
March 31, 2024	140,977	100,170	70.9	2,226.70

Reference: Equity

As of March 31, 2025

¥110,382 million

As of March 31, 2024

¥100,007 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2025	24,437	208	(14,768)	51,985
March 31, 2024	18,551	(1,488)	(9,367)	42,011

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2024	—	30.00	—	132.00	162.00	7,563	30.1	7.6
Year ended March 31, 2025	—	40.00	—	123.00	163.00	7,530	29.9	6.9
Year ending March 31, 2026 (Forecast)	—	87.00	—	29.00	—		—	

Notes: 1. The year-end dividend of ¥132 for the year ended March 31, 2024 includes a commemorative dividend of ¥10 associated with the Company's head office relocation.

2. The interim dividend of ¥87 for the year ending March 31, 2026 (forecast) includes a commemorative dividend of ¥10 associated with the 75th anniversary of the Company's founding.

3. A stock split is planned, converting one common share into three shares, effective October 1, 2025. Accordingly, the year-end dividend per share for the fiscal year ending March 2026 is shown taking into account the stock split, and the total annual dividend indicated as "-". If the year-end dividend for the fiscal year ending March 2026 were converted to the pre-split amount, it would be ¥87, and the total annual dividend would be ¥174.

3. Forecast of consolidated financial results for the year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2025	55,000	3.1	5,600	7.4	9,400	(5.2)	6,600	(16.1)	147.41
Full year	140,500	6.2	25,900	18.2	33,900	10.0	25,400	3.9	567.32

*** Notes**

- (1) Significant changes in the scope of consolidation during the year ended March 31, 2025: Yes
 Newly included: 2 companies (Goldwin China Enterprise Ltd., Goldwin Korea Corporation)
 Excluded: 1 company (Woolrich International Limited)
- (2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: No
 - (iii) Changes in accounting estimates: No
 - (iv) Restatement of prior period financial statements: No
- (3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	47,448,172 shares
As of March 31, 2024	47,448,172 shares

- (ii) Number of treasury shares at the end of the period

As of March 31, 2025	3,117,394 shares
As of March 31, 2024	2,535,290 shares

- (iii) Average number of shares during the period

Year ended March 31, 2025	44,772,223 shares
Year ended March 31, 2024	45,041,033 shares

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit	
Year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	120,671	4.9	19,640	(6.0)	30,077	8.4	24,168	17.8
March 31, 2024	114,991	9.9	20,895	7.4	27,739	12.3	20,525	11.2

	Earnings per share	Diluted earnings per share
Year ended	Yen	Yen
March 31, 2025	539.82	—
March 31, 2024	455.70	—

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2025	117,835	79,681	67.6	1,797.43
March 31, 2024	106,766	69,085	64.7	1,538.22

Reference: Equity

As of March 31, 2025: ¥79,681 million

As of March 31, 2024: ¥69,085 million

2. Forecast of non-consolidated financial results for the year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2025	49,000	1.0	4,700	9.6	9,800	(7.5)	6,800	(23.9)	151.88
Full year	125,000	3.6	23,000	17.1	32,000	6.4	25,000	3.4	558.38

* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

* Proper use of financial forecasts, and other special matters

Descriptions of the above financial forecasts and other data are based on information currently available to the Company and certain assumptions that we consider to be reasonable. Actual financial results may differ significantly from the forecasts for various reasons. Please refer to “1. Overview of Operating Results, etc., (4) Future outlook” on page 4 of the attached materials for the suppositions that form the assumptions for the financial forecasts and cautions regarding the use of the financial forecasts.

Attached Material

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1. Overview of Operating Results, etc.

(1) Overview of operating results of the fiscal year under review

During the fiscal year under review (from April 1, 2024 to March 31, 2025), the Japanese economy remained a moderate recovery trend, backed by a pickup in personal income and strong inbound demand, but the economy remained highly uncertain due to the impact of rising prices of goods and geopolitical risks. In addition, structural issues such as the shrinking market size due to the progression of declining birthrate and population, the decline of local economies and the difficulty in securing labor force are becoming increasingly apparent.

Turning our attention to overseas markets, in the U.S., policy shift accompanying the change of government and uncertainties over tariff policies, including relations with China, affected market sentiment, leading to a more cautious attitude toward corporate capital investment and consumer spending. In China, the prolonged slump in the real estate market and sluggish personal consumption continue, but there are signs of recovery in service consumption such as dining out and leisure against a backdrop of government stimulus measures and promotion of investment in emerging industrial sectors, and the polarization of economic activities is progressing.

Currently, the effects of climate change are becoming more apparent in the apparel industry, accelerating a fundamental review of the conventional seasonal structure and approach to product supply. In addition, demand for high-value-added products with superior functionality and versatility is spreading not only to outdoor wear but also to everyday wear, and the market structure itself is undergoing a major transition. At the same time, positive medium- and long-term factors such as rising inbound demand, growing interest in experience-based consumption, and the establishment of functional wear in daily life are becoming clear.

Under such external circumstances, demand for summer products such as T-shirts and shorts grew from an early stage due to the record-breaking heat wave in the first half of the fiscal year. In particular, items with functional properties such as moisture-wicking, quick-drying, and contact cooling sensation performed well, especially in urban areas, becoming a factor in boosting sales. On the other hand, as the mild winter trend continued in the second half of the fiscal year and apparel companies moved up their clearance of winter merchandise, the Company restrained discount sales and maintained its sales stance of focusing on profits while maintaining appropriate inventory levels. Under such circumstances, the cold wave that hit in December and beyond provided a tailwind, and sales of winter goods were strong in the fourth quarter, with full-year net sales of ¥132,305 million (up 4.3% year on year).

Gross profit was ¥68,925 million (up 2.6% year on year). The gross profit margin dropped 0.8 percentage points year on year to 52.1% due to the impact of higher raw material prices and foreign exchange rate fluctuations. Selling, general and administrative expenses was ¥47,020 million (up 8.5% year on year) mainly due to an increase in personnel expenses, particularly J-ESOP (stock benefit trust), which had been expected as a one-time cost when the initial forecasts were formulated. Consequently, operating profit was ¥21,905 million (down 8.1% year on year).

YOUNGONE OUTDOOR Corporation, an equity-method affiliate in South Korea, secured profit growth year on year due to strong performance for year-round products and efficient execution with respect to selling, general and administrative expenses, despite some impact on the sales of spring and summer products due to the effects of climate change, including extreme heat. However, ordinary profit was ¥30,806 million (down 5.5%) due to the aforementioned decrease in operating profit.

Extraordinary income included the record of ¥1,156 million of gain on sale of trademark right related to the withdrawal of a brand following a review of the business portfolio, and extraordinary losses included the record of ¥1,793 million of loss on valuation of investment securities due to a significant decline in the real value of some investment securities held by the Company compared to their acquisition cost. In addition, the record of income taxes was ¥5,765 million (down 29.7% year on year). As a result, profit attributable to owners of parent was ¥24,444 million (up 0.7% year on year).

(2) Status of the financial situation of the fiscal year under review

Assets, liabilities and net assets at the end of the fiscal year under review and their factors are as follows.

(Assets)

Total assets at the end of the fiscal year under review amounted to ¥150,877 million, up ¥9,900 million from the end of the previous fiscal year. The main factors were a ¥9,047 million increase in cash and deposits and a ¥997 million increase in merchandise and finished goods, despite a ¥1,167 million decrease in investment securities.

(Liabilities)

Total liabilities at the end of the fiscal year under review amounted to ¥39,674 million, down ¥1,133 million from the end of the previous fiscal year. The main factor was a ¥3,691 million decrease in income taxes payable, despite a ¥2,244 million increase in provision for share awards.

(Net assets)

Total net assets at the end of the fiscal year under review amounted to ¥111,203 million, up ¥11,033 million from the end of the previous fiscal year. The main factor was a ¥16,407 million increase in retained earnings, despite a ¥5,475 million increase in treasury shares.

(3) Overview of cash flow of the fiscal year under review

Cash and cash equivalents at the end of the fiscal year under review amounted to ¥51,985 million, up ¥9,973 million from the end of the previous fiscal year. The status of each cash flow and their factors are as follows.

(Cash flow from operating activities)

Cash flow gained as a result of operating activities amounted to ¥24,437 million (up ¥5,885 million in revenue from the previous fiscal year). This was mainly due to profit before income taxes of ¥30,218 million, and interest and dividends received of ¥8,328 million, despite income taxes paid of ¥9,935 million and share of profit of entities accounted for using equity method of ¥8,446 million.

(Cash flow from investing activities)

Cash flow gained as a result of investing activities amounted to ¥208 million (¥1,488 million used in the previous fiscal year). This was mainly due to proceeds from sale of non-current assets of ¥1,168 million and a net decrease of ¥1,040 million in time deposits, despite purchase of non-current assets of ¥2,007 million.

(Cash flow from financing activities)

Cash flow used as a result of financing activities amounted to ¥14,768 million (up ¥5,400 million in expenses from the previous fiscal year). This was mainly due to dividends paid of ¥8,036 million and purchase of treasury shares of ¥6,013 million.

(Reference) Trends in cash flow indicators

	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Equity ratio (%)	57.8	63.9	67.4	70.9	73.2
Equity ratio based on fair value (%)	351.4	283.6	478.9	315.1	245.1
Debt repayment period (years)	1.3	0.2	0.1	0.1	0.0
Interest coverage ratio (times)	57.1	223.8	474.0	501.7	635.6

Equity ratio: Equity/total assets

Equity ratio based on fair value: Market capitalization/total assets

Debt repayment period: Interest-bearing debt/cash flow

Interest coverage ratio: Cash flow/interest payments

(Notes) 1. All indicators are calculated based on consolidated financial figures.

2. Market capitalization is calculated based on the number of issued shares excluding treasury shares.

3. For cash flow, cash flow from operating activities is used.

4. Interest-bearing debt covers short-term loans payable, long-term loans payable (including current portion) and bonds payable (including current portion) on which interest is paid out of the liabilities recorded on the consolidated balance sheet. For interest payments, the amount of interest paid as recorded in the consolidated statements of cash flows is used.

(4) Future outlook

In the fiscal year ending March 31, 2026, the economy is expected to be supported by continued strong inbound demand and a recovery trend in consumer spending, especially in urban areas. On the other hand, external factors such as the emergence of geopolitical risks and instability in the foreign exchange market continue to bring uncertainty to Japan's business environment and require a cautious response.

Under such circumstances, the Group has positioned the global expansion of its "Goldwin" brand at the core of its growth strategy based on its medium-term management plan that began in the fiscal year ended March 31, 2025, and has set a long-term goal of achieving global net sales of ¥50.0 billion by the fiscal year ending March 31, 2033. To achieve this goal, we are steadily opening new stores strategically in overseas markets. Currently, we operate stores in Beijing, Shanghai, Chengdu, Hangzhou and Nanjing in China. During fiscal 2025, we plan to open an additional five stores and have entered a phase in which it is necessary to accelerate the pace of growth. In the THE NORTH FACE brand, we are pursuing further growth potential by maintaining a revenue base in the core area of outdoor apparel, while accelerating expansion into peripheral categories such as women's wear, kids' wear, and footwear.

By steadily implementing these measures, for the fiscal year ending March 31, 2026, the Company expects to post net sales of ¥140,500 million (up 6.2% year on year), operating profit of ¥25,900 million (up 18.2% year on year), ordinary profit of ¥33,900 million (up 10.0% year on year), and profit attributable to owners of parent of ¥25,400 million (up 3.9% year on year).

This forecast is based on currently available information and reasonable assumptions, and actual results may differ from the forecast due to future changes in the economic environment, exchange rate fluctuations, consumption trends, and other factors.

2. Basic Approach to the Selection of Accounting Standards

For the time being, the Group's policy is to prepare its consolidated financial statements in accordance with JGAAP, taking into consideration the comparability of the consolidated financial statements between periods and between companies. As for the application of International Financial Reporting Standards (IFRS), the Company's policy is to respond appropriately to this taking into consideration various circumstances in Japan and overseas.

3. Consolidated Financial Statements and Significant Notes Thereto

(1) Consolidated balance sheet

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	43,479	52,526
Notes receivable - trade	73	53
Electronically recorded monetary claims - operating	6,571	5,419
Accounts receivable - trade	13,812	14,064
Merchandise and finished goods	16,887	17,884
Work in process	380	372
Raw materials and supplies	949	962
Other	1,685	2,157
Allowance for doubtful accounts	(7)	(3)
Total current assets	83,832	93,438
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	1,995	2,604
Machinery, equipment and vehicles, net	221	152
Land	4,691	4,679
Leased assets, net	1,457	1,899
Other, net	1,602	1,489
Total property, plant and equipment	9,969	10,824
Intangible assets		
Software	720	519
Trademark right	921	626
Software in progress	1,428	1,605
Other	60	56
Total intangible assets	3,131	2,808
Investments and other assets		
Investment securities	34,181	33,014
Long-term loans receivable	45	–
Retirement benefit asset	2,717	2,947
Guarantee deposits	2,730	3,201
Distressed receivables	19	19
Deferred tax assets	1,497	2,410
Other	2,990	2,301
Allowance for doubtful accounts	(137)	(88)
Total investments and other assets	44,044	43,805
Total non-current assets	57,144	57,438
Total assets	140,977	150,877

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Notes and accounts payable - trade	4,312	4,294
Electronically recorded obligations - operating	15,490	15,915
Current portion of long-term borrowings	940	354
Lease liabilities	485	718
Accounts payable - other	2,783	3,192
Income taxes payable	5,685	1,993
Accrued consumption taxes	316	519
Accrued expenses	1,769	2,130
Contract liabilities	908	866
Provision for bonuses	1,605	857
Provision for share awards	–	4,993
Other	1,569	1,556
Total current liabilities	35,866	37,391
Non-current liabilities		
Long-term borrowings	432	–
Lease liabilities	997	1,557
Retirement benefit liability	185	186
Asset retirement obligations	58	68
Provision for share awards	2,748	–
Other	517	469
Total non-current liabilities	4,940	2,282
Total liabilities	40,807	39,674
Net assets		
Shareholders' equity		
Share capital	7,079	7,079
Capital surplus	1,548	1,578
Retained earnings	97,061	113,468
Treasury shares	(10,362)	(15,838)
Total shareholders' equity	95,326	106,289
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,812	1,771
Deferred gains or losses on hedges	40	(5)
Foreign currency translation adjustment	2,927	2,418
Remeasurements of defined benefit plans	(100)	(90)
Total accumulated other comprehensive income	4,680	4,093
Non-controlling interests	162	820
Total net assets	100,170	111,203
Total liabilities and net assets	140,977	150,877

(2) Consolidated statement of income and consolidated statement of comprehensive income
(Consolidated statement of income)

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Net sales	126,907	132,305
Cost of sales	59,734	63,379
Gross profit	67,173	68,925
Selling, general and administrative expenses	43,326	47,020
Operating profit	23,847	21,905
Non-operating income		
Interest income	36	32
Dividend income	86	105
Share of profit of entities accounted for using equity method	8,477	8,446
Other	254	489
Total non-operating income	8,855	9,073
Non-operating expenses		
Interest expenses	36	38
Loss on cancellation of insurance policies	6	19
Commitment fees	16	16
Other	41	98
Total non-operating expenses	101	172
Ordinary profit	32,601	30,806
Extraordinary income		
Gain on sale of investment securities	491	344
Gain on sale of trademark right	—	1,156
Gain on liquidation of subsidiaries	—	327
Total extraordinary income	491	1,827
Extraordinary losses		
Loss on disposal of non-current assets	38	38
Impairment losses	31	161
Loss on store closings	1	43
Loss on valuation of investment securities	123	1,793
Extra retirement payments	216	209
Loss on withdrawal from business	70	147
Other	57	20
Total extraordinary losses	540	2,415
Profit before income taxes	32,552	30,218
Income taxes - current	9,027	6,585
Income taxes - deferred	(823)	(819)
Total income taxes	8,204	5,765
Profit	24,347	24,452
Profit attributable to non-controlling interests	66	8
Profit attributable to owners of parent	24,281	24,444

(Consolidated statement of comprehensive income)

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Profit	24,347	24,452
Other comprehensive income		
Valuation difference on available-for-sale securities	1,083	(40)
Deferred gains or losses on hedges	38	(42)
Foreign currency translation adjustment	103	(512)
Remeasurements of defined benefit plans, net of tax	1,004	11
Share of other comprehensive income of entities accounted for using equity method	915	(2)
Total other comprehensive income	3,145	(586)
Comprehensive income	27,493	23,865
Comprehensive income attributable to:		
Owners of parent	27,427	23,857
Non-controlling interests	66	8

(3) Consolidated statement of changes in equity

Fiscal year ended March 31, 2024 (From April 1, 2023 to March 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	7,079	297	78,129	(7,127)	78,379
Changes during period					
Purchase of treasury shares				(2,325)	(2,325)
Disposal of treasury shares		49		291	340
Acquisition of treasury shares by stock benefit trust				(4,100)	(4,100)
Disposal of treasury shares to stock benefit trust		1,201		2,899	4,100
Dividends of surplus			(5,349)		(5,349)
Profit attributable to owners of parent			24,281		24,281
Net changes in items other than shareholders' equity					
Total changes during period	—	1,250	18,931	(3,235)	16,947
Balance at end of period	7,079	1,548	97,061	(10,362)	95,326

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	728	55	1,855	(1,105)	1,534	141	80,056
Changes during period							
Purchase of treasury shares							(2,325)
Disposal of treasury shares							340
Acquisition of treasury shares by stock benefit trust							(4,100)
Disposal of treasury shares to stock benefit trust							4,100
Dividends of surplus							(5,349)
Profit attributable to owners of parent							24,281
Net changes in items other than shareholders' equity	1,083	(14)	1,071	1,005	3,145	20	3,166
Total changes during period	1,083	(14)	1,071	1,005	3,145	20	20,114
Balance at end of period	1,812	40	2,927	(100)	4,680	162	100,170

Fiscal year ended March 31, 2025 (From April 1, 2024 to March 31, 2025)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	7,079	1,548	97,061	(10,362)	95,326
Changes during period					
Purchase of treasury shares				(6,013)	(6,013)
Disposal of treasury shares		30		537	568
Dividends of surplus			(8,036)		(8,036)
Profit attributable to owners of parent			24,444		24,444
Net changes in items other than shareholders' equity					
Total changes during period	—	30	16,407	(5,475)	10,962
Balance at end of period	7,079	1,578	113,468	(15,838)	106,289

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	1,812	40	2,927	(100)	4,680	162	100,170
Changes during period							
Purchase of treasury shares							(6,013)
Disposal of treasury shares							568
Dividends of surplus							(8,036)
Profit attributable to owners of parent							24,444
Net changes in items other than shareholders' equity	(40)	(46)	(508)	9	(586)	658	71
Total changes during period	(40)	(46)	(508)	9	(586)	658	11,033
Balance at end of period	1,771	(5)	2,418	(90)	4,093	820	111,203

(4) Consolidated statement of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	32,552	30,218
Depreciation	2,046	2,299
Share of loss (profit) of entities accounted for using equity method	(8,477)	(8,446)
Decrease (increase) in retirement benefit asset	(1,247)	(229)
Increase (decrease) in retirement benefit liability	(43)	1
Increase (decrease) in provision for share awards	1,673	2,244
Impairment losses	31	161
Increase (decrease) in allowance for doubtful accounts	(4)	(52)
Increase (decrease) in provision for bonuses	715	(747)
Interest and dividend income	(123)	(137)
Interest expenses	36	38
Loss (gain) on disposal of non-current assets	17	(1,117)
Decrease (increase) in trade receivables	(4,153)	927
Decrease (increase) in inventories	(3,578)	(987)
Increase (decrease) in trade payables	(1,043)	391
Increase (decrease) in accounts payable - other	242	505
Increase (decrease) in accrued consumption taxes	(1,313)	202
Decrease (increase) in prepaid expenses	110	46
Decrease (increase) in accounts receivable - other	1,151	(587)
Other, net	1,964	1,352
Subtotal	20,557	26,082
Interest and dividends received	5,101	8,328
Interest paid	(36)	(38)
Income taxes paid	(7,069)	(9,935)
Net cash provided by (used in) operating activities	18,551	24,437
Cash flows from investing activities		
Payments into time deposits	(768)	(506)
Proceeds from withdrawal of time deposits	799	1,547
Purchase of non-current assets	(1,994)	(2,007)
Proceeds from sale of non-current assets	–	1,168
Purchase of investment securities	(131)	(541)
Proceeds from sale of investment securities	967	358
Payment of reservation deposit based on lease agreement	(124)	–
Payments of guarantee deposits	(162)	(348)
Proceeds from refund of guarantee deposits	81	615
Other, net	(154)	(77)
Net cash provided by (used in) investing activities	(1,488)	208

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from financing activities		
Repayments of long-term borrowings	(1,212)	(1,018)
Repayments of lease liabilities	(608)	(564)
Proceeds from share issuance to non-controlling shareholders	–	719
Proceeds from sale of treasury shares	172	201
Purchase of treasury shares	(2,325)	(6,013)
Dividends paid	(5,349)	(8,036)
Other, net	(44)	(55)
Net cash provided by (used in) financing activities	(9,367)	(14,768)
Effect of exchange rate change on cash and cash equivalents	108	96
Net increase (decrease) in cash and cash equivalents	7,803	9,973
Cash and cash equivalents at beginning of period	34,207	42,011
Cash and cash equivalents at end of period	42,011	51,985

(5) Notes regarding consolidated financial statements
(Notes regarding assumptions of going concern)

Not applicable.

(Notes regarding changes in accounting policies)

Application of Accounting Standard for Current Income Taxes and other relevant ASBJ regulations

The Company has applied the “Accounting Standard for Current Income Taxes” (Accounting Standards Board of Japan (ASBJ) Statement No. 27, October 28, 2022; the “Revised Accounting Standard of 2022”) and other relevant ASBJ regulations from the beginning of the first quarter of the fiscal year ended March 31, 2025. Revisions to categories for recording current income taxes (taxation on other comprehensive income) conform to the transitional treatment in the proviso of paragraph 20-3 of the Revised Accounting Standard of 2022 and the transitional treatment in the proviso of paragraph 65-2(2) of the “Guidance on Accounting Standard for Tax Effect Accounting” (ASBJ Guidance No. 28, October 28, 2022; the “Revised Implementation Guidance of 2022”). This change in the accounting policy has no impact on the consolidated financial statements.

In addition, for revisions related to the review of the treatment in consolidated financial statements when a gain or loss on sale arising from the sale of shares of subsidiaries, etc. among consolidated companies is deferred for tax purposes, the Company has applied the Revised Implementation Guidance of 2022 from the beginning of the first quarter of the fiscal year ended March 31, 2025. The change in the accounting policy has been applied retrospectively. Therefore, the new accounting policy was reflected in the consolidated financial statements for the previous fiscal year. This change in the accounting policy has no impact on the consolidated financial statements for the previous fiscal year.

(Notes on segment information, etc.)

[Segment information]

Previous fiscal year (April 1, 2023 to March 31, 2024) and fiscal year under review (April 1, 2024 to March 31, 2025)

This information is omitted because the Group operates a single segment of sporting goods-related business.

[Relevant information]

Previous fiscal year (April 1, 2023 to March 31, 2024) and fiscal year under review (April 1, 2024 to March 31, 2025)

1. Information for each product and service

This information is omitted because sales to external customers in a single product/service category exceed 90% of net sales in the consolidated statements of income.

2. Information for each region

(1) Net sales

This information is omitted because sales to external customers in Japan exceed 90% of net sales in the consolidated statements of income.

(2) Property, plant and equipment

This information is omitted because the amount of property, plant and equipment located in Japan exceeds 90% of the amount of property, plant and equipment in the consolidated balance sheet.

3. Information for each major customer

This information is omitted because there are no sales to external customers that account for 10% or more of the net sales in the consolidated statements of income.

[Information on impairment losses on non-current assets for each reportable segment]

Previous fiscal year (April 1, 2023 to March 31, 2024) and fiscal year under review (April 1, 2024 to March 31, 2025)

This information is omitted because the Group operates a single segment of sporting goods-related business.

[Information on amortization of goodwill and unamortized balance for each reportable segment]

Previous fiscal year (April 1, 2023 to March 31, 2024) and fiscal year under review (April 1, 2024 to March 31, 2025)

This information is omitted because the Group operates a single segment of sporting goods-related business.

[Information on gain on negative goodwill for each reportable segment]

Previous fiscal year (April 1, 2023 to March 31, 2024) and fiscal year under review (April 1, 2024 to March 31, 2025)

This information is omitted because the Group operates a single segment of sporting goods-related business.

(Notes on per share information)

	Previous fiscal year (April 1, 2023 to March 31, 2024)	Fiscal year under review (April 1, 2024 to March 31, 2025)
Net assets per share	¥2,226.70	¥2,489.98
Earnings per share	¥539.09	¥545.97

(Notes) 1. Diluted earnings per share is not shown because there are no dilutive shares.

2. The basis for the calculation is as follows.

Net assets per share

	Previous fiscal year (As of March 31, 2024)	Fiscal year under review (As of March 31, 2025)
Total net assets (Millions of yen)	100,170	111,203
Amount deducted from total net assets (Millions of yen)	162	820
[Non-controlling interests]	(162)	(820)
Net assets related to common shares at the end of the fiscal year (Millions of yen)	100,007	110,382
Number of shares of common shares used in the calculation of net assets per share at the end of the fiscal year (Thousands of shares)	44,912	44,330

Earnings per share

	Previous fiscal year (April 1, 2023 to March 31, 2024)	Fiscal year under review (April 1, 2024 to March 31, 2025)
Profit attributable to owners of parent (Millions of yen)	24,281	24,444
Amount not attributable to common shareholders (Millions of yen)	—	—
Profit attributable to owners of parent related to common shares (Millions of yen)	24,281	24,444
Average number of shares during the period (Thousands of shares)	45,041	44,772

The company's shares remaining in the trust, which are recorded as treasury shares in shareholders' equity, are included in the number of treasury shares deducted from the average number of shares during the period for the calculation of earnings per share, and are also included in the number of treasury shares deducted from the total number of issued shares at the end of the period for the calculation of net assets per share.

The number of such treasury shares deducted from the average number of shares during the period for the calculation of earnings per share was 2,407,139 shares in the previous fiscal year, and 2,675,949 shares in the fiscal year under review. Meanwhile, the number of such treasury shares deducted from the total number of issued shares at the end of the period for the calculation of net assets per share was 2,535,290 shares in the previous fiscal year, and 3,117,394 shares in the fiscal year under review.

(Notes on significant subsequent events)

Not applicable.

4. Other

Changes in officers

(1) Changes in representative (scheduled to take effect on June 25, 2025)

- Retiring Representative Director

Chairman Representative Director Akio Nishida (scheduled to be appointed as Honorary Chairman of the Company)

(2) Changes in officers (scheduled to take effect on June 25, 2025)

- Candidates for new Director

Director Gen Arai

Director Shinji Kawada

- Retiring Directors

Director Akio Nishida

Director Yoshiteru Nishida

- Candidate for new Auditor

Auditor Fumio Okazaki

- Retiring Auditor

Auditor Akiyuki Shiobara

(Note) The candidate for new Auditor, Fumio Okazaki, is a candidate for Outside Auditor as stipulated in Article 2, item (xv) of the Companies Act and will be reported to the Tokyo Stock Exchange as an Independent Officer.